

AUTOMATED DEPLOYMENT SERVICES

# SAVE TIME. CUT COSTS.

Lenovo frees you up to focus on your most important strategic IT initiatives.

**Contact your Lenovo Sales Representative to learn how you can reduce costs and increase efficiency with Automated Deployment Services.**

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Lenovo<sup>™</sup> Services



## SCALE WITH EASE AND EFFICIENCY.

### Our Commitment

At Lenovo, our commitment to bringing you the most reliable and innovative products doesn't stop at hardware. Lenovo's expanding portfolio of deployment services utilizes automation to eliminate manual IT inefficiencies and help you create more value for your organization.

### Zero-touch Deployments

The preparation, planning, and deployment of PC systems are time-intensive and cost prohibitive tasks. Lenovo shifts the expensive and labor-intensive desk-side services by executing as many tasks as possible in manufacturing and fully automating deployment steps. Zero-touch deployments mean your IT staff can be freed up to focus on business-critical tasks that support your organization's strategy, such as application migration, cloud, and security.

LENOVO SHIFTS THE EXPENSIVE AND LABOR-INTENSIVE DESK-SIDE SERVICES BY EXECUTING AS MANY TASKS AS POSSIBLE IN MANUFACTURING AND FULLY AUTOMATING DEPLOYMENT STEPS.

### The Result

Lenovo offers several choices for factory integration services and the deployment of your systems. Each are modular, flexible, and scalable to meet your unique needs. These solutions will support your goals of reducing your operational costs through efficiency gains achieved by greatly reducing your deployment time, error rate, user downtime, and overall deployment cost.



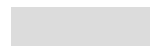
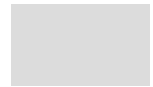
# UNIQUE NEEDS. CUSTOM SERVICES.

## LENOVO'S AUTOMATED DEPLOYMENT SERVICES

Lenovo will start with a realistic assessment of your requirements, mapping these to our core competencies and your in-house capabilities. Next, we will provide you with an end-to-end map to minimize end user downtime, reduce IT involvement, and lower your overall refresh costs.



+30 MINUTES



+160 MINUTES

### Imaging Technology Services

How you provision your Windows devices will determine whether you get the results you expect from your investment. Shift expensive, labor-intensive tasks into manufacturing while eliminating errors and technician touch time. Lenovo's imaging design allows for flexible imaging choices. Enjoy direct access to Lenovo's Windows engineering expertise to accurately develop your unique dynamic image for all model types.

### Asset Tagging and Etching

By executing asset tagging and etching during manufacturing, you ensure your PCs are protected from day one, reducing the risk of loss or theft right out of the box.

### First Boot Services

With Lenovo's First Boot Services, you can better utilize IT staff's time by shifting your unattended first boot tasks, which do not require your network access or manual intervention, into Lenovo manufacturing. Services include Microsoft® Sysprep Process, driver installation, common applications, antivirus, LANDESK, SCCM, and encryption of the drive. First Boot Services are available for any image type.



+107 MIN-



TOTAL AMOUNT  
OF TIME SAVED  
**297 MINUTES**

## Advanced Deployment Service

For those tasks that require access to your network, our Advanced Deployment Service enables final configuration steps to be easily performed by your end users. Lenovo's simple deployment wizard completely automates manual steps taken at the user's desk. The user launches a setup assistant wizard and answers a handful of easy questions, and in minutes the system is customized. Advanced Deployment Service can automate tasks from joining domains and creating user accounts and email accounts to setting up printers and regional settings to data migration. User satisfaction greatly improves, downtime is virtually eliminated, and your technician's touch time is reduced to zero or just a few minutes.

Deployment with Lenovo manufacturing image load, First Boot Services, and Advanced Deployment Service can lead to 297 minutes in deployment time savings. That totals to seven and a half hours—or almost an entire workday—saved per device.

## Asset Recovery Services

Assets are disposed of securely, with Department of Defense certified data destruction documentation, on-site or remotely, or your older PCs can be refurbished, recycled, and in some cases sold for their present value. Choose recovery for assets at end-of-life, plan for the future value recovery of your new systems now, and manage the total cost of ownership.

Your Lenovo Sales Representative can help you pick the solutions that are right for your business.

# UNBEATABLE PERFORMANCE.

Proper planning using the Lenovo experts as your deployment partner ensures that your systems are up and working quicker and more securely, with little or no rework required. We can even assist with Windows 10 Migration Services to ensure application readiness, enhanced Windows 10 configuration, and fast, consistent migration from the older OS—for new or existing devices.

## Wentworth Institute of Technology

*"They [Lenovo] are proficient at testing and, if necessary, modifying the image that fits our particular needs and certifying the end result. I wouldn't call Lenovo just a vendor but rather a partner to Wentworth. They understand the Wentworth landscape and prevent unnecessary rework."*

—Anthony Tanzi, Director of Technical Services

